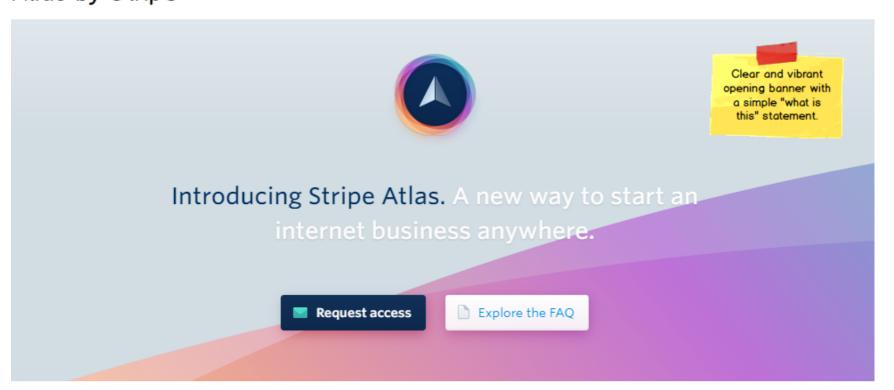
### Atlas by Stripe





Product tiles which create clearly defined content streams, allowing the audience to self-select their path through the website.



#### Incorporate your company

Atlas helps you incorporate a U.S. Delaware company in a couple of days. You just fill out a simple form; we generate the necessary paperwork and handle the rest.

Learn more →

### Open a business bank account

Stripe Atlas opens a business bank account for you with Silicon Valley Bank, the world's leading bank for tech companies. There's no need to visit a bank branch in person to get set up.

Learn more →



### Accept payments with Stripe

We set up a Stripe account that you can use to start accepting payments from customers in 100+ currencies right away. You can take advantage of the complete Stripe product suite, including Connect and Relay.

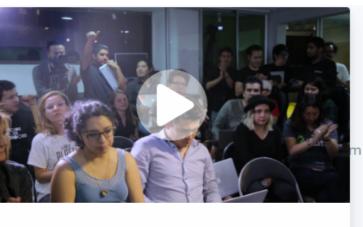
Learn more >



### Get tax and legal guidance

Stripe Atlas entrepreneurs will have access to guidance on U.S. law and taxes from Orrick, the international tech law firm, and PwC, the global accounting firm. Every Atlas entrepreneur will be able to chat-for free-with an accountant or lawyer.

Learn more →





### Started on Stripe Atlas

m around the world have used Atlas to build their business on Stripe. Hear their stories.



Platzi offers online educational content for aspiring entrepreneurs, developers, marketers and other professionals. By democratizing access to high-quality, technical courses, Platzi hopes to become the go-to platform for career advancement across South America.



### Everlane



#### Southern California

LOS ANGELES, USA



The Garment-Dyed Tee Factory

Learn More >

### Nearby Factories

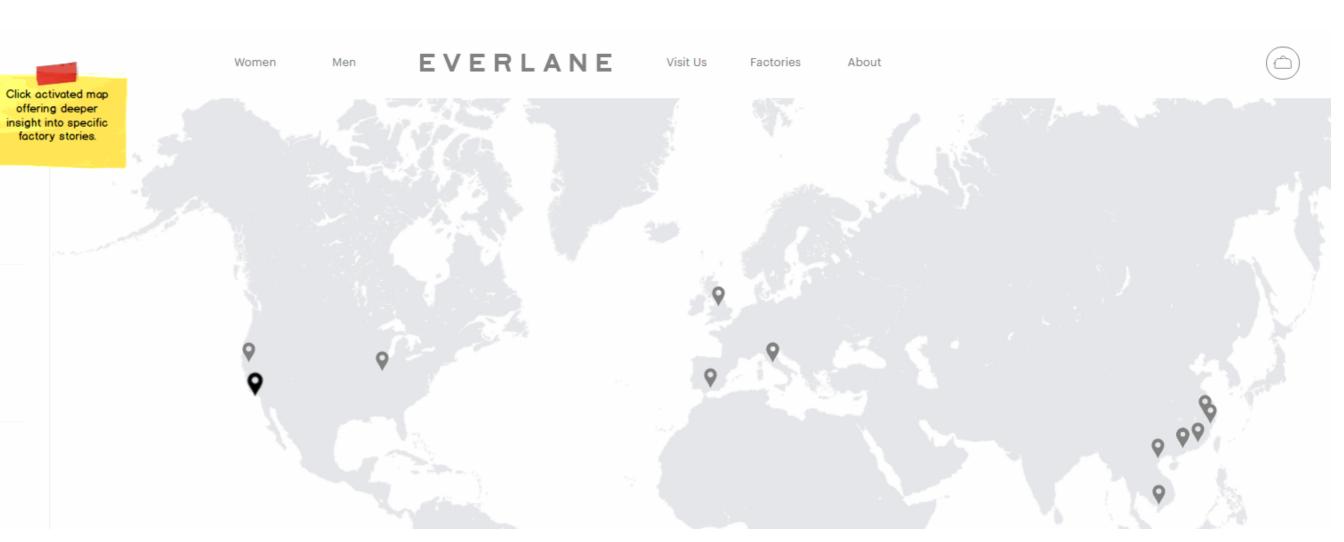
SAN FRANCISCO, USA



The Belt Factory

Learn More >

See all Factories



### The whole story begins with you

O1 Shop

You buy a pair of Warby Parker glasses.

Their "About Us"
page - clear timeline
style formatting to hit
on their main points.

02 | Donate

We tally up the number of glasses sold and make a monthly donation to our nonprofit partners, which covers the cost of sourcing that number of glasses.

03 | Train

The nonprofit trains men and women in developing countries to give basic eye exams and sell glasses to their communities at affordable prices.

O4 Go forth

These men and women work hard to spread awareness and make eyecare available to their communities.

With your help, we've distributed over two million pairs of glasses to people in need.

Watch the video













## What's the impact of a single pair of frames?







and increases monthly income by 20%



703 million people currently live without access to eyewear.

Our work is cut out for us, our sleeves are rolled up, and we're excited to move forward together.



Sources: World Health Organization, VisionSpring Learn more on our culture page >

# Meet a few of the people we work with



Home / Work / La Marzocco

Bandalana Sariana

# How to extend a brand from B2B into B2C

La Marzocco manufactures espresso machines. For 90 years they sold to cafés. We helped them renew their brand's focus and expand their cult loyalty to a new market segment.

This is their case study template.
It's a pre-built template in the
CMS they use, Craft CMS.
However it's also highly flexible.
Add/drop content blocks, mixed
media, use icons to link to other
sections of the site, add quotes,
social media integration, etc.



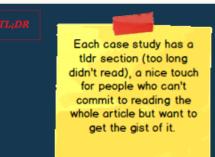
### **Build cross-cultural consensus.**

This project was rare in that the basic ingredients for a successful brand already existed—La Marzocco had an ownable position in the market, a









Read time: 8 seconds

# It takes a village to cross categories

All brands can benefit from outside expertise. Entry into a new market is an ideal time for an objective assessment of your company's reason for being, and to trim excess baggage from the brand's messaging and visual identity. It may feel like extra work but being secure in who you are will make it easier for your team and vendors to ensure a consistently on-brand experience in support of your go-to-market strategy.

Gotit ---



### Launch an instant classic.



Website







Messaging

After unveiling the La Marzocco Home website, we helped to launch another product line — the Linea Mini. The concept was a chip off the iconic block, with a bright yellow look exclusively for the offspring.





### Strategyzer

This site is a mix of public facing content and restricted/logged in only content. They call it a "platform" but it's nowhere near as robust as our education offerings

Strategyzer

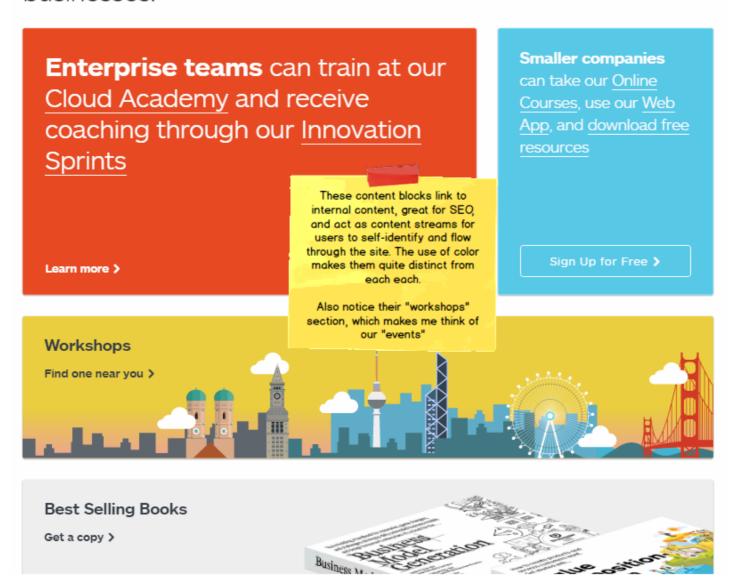
App Training Enterprise Blog Canyas Books

Log In

Sign Up

### Over 5 million people use our Business Model Canvas.

Join them by using our platform and services to clearly understand customers, create better products, and grow businesses.



Strategyzer - Blog Post

### Strategyzer & Mastercard: How A Global Workforce Speaks A Shared Language

Social share icon right at the top of the

> **Upcoming Public** Masterclasses

Again, tying in their

events to cross-pollinate offers and also showcase their global footprint,

which makes their

content seem much more

credible.

Added on April 11, 2016 by Kavi Guppta.

MasterCard is a technology company with a workforce that spans borders. See how Strategyzer and MasterCard worked together to scale a shared language for business modelling to over 1,000+ people inside the organization. The result: a workforce that can discuss and create value for the company.

Note: Don't forget to RSVP to our next free webinar session at the end of this post. Dig deeper into the insights and learnings with Strategyzer co-founder Alex Osterwalder.

#### **Berlin**

March 16 & 17, 2017

#### London

May 11 & 12, 2017

#### **Boston**

June 1 & 2, 2017

### Munich

June 22 & 23, 2017



+5Million people use

### Zendesk



Clickable visual icon system to showcase their product library. These icons then get repurposed in multiple formats throughout the site to subtly help users identify relevant information.

Our products allow businesses to be more reliable, flexible, and scalable. They help improve communication and make sense of massive amounts of data. Above all, they work together to help turn interactions into lasting relationships.















Watch the video

### zendesk message

Join early access now

Clicking on 'message' above takes you to this product page. Notice icon is front and center.

This helps to create sections of the website which don't make users feel lost.



MESSAGE IS THE MEDIUM

### Messaging has evolved into something new



### Go Where they are

Bring customer service to popular social media channels like Facebook and Twitter



### Make it personal

Communicate with and intuitive way—on their favorite messaging apps



### Don't fear growth

Scale support as you grow. Zendesk Message is purpose-built for realtime messaging.



### Zendesk Blog

Customer service tips, best practices, and Zendesk product news

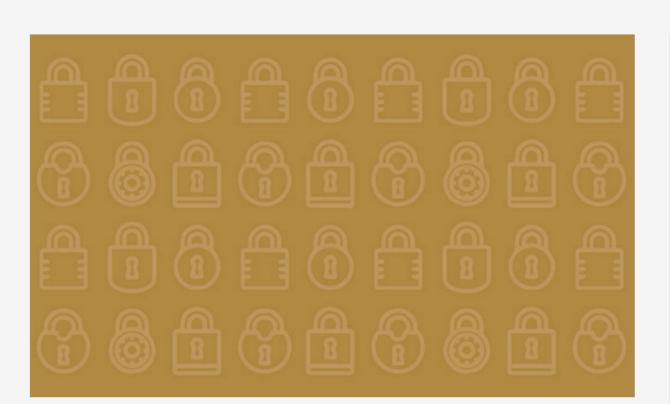
Filter by:

Products

Best Practices

Zendesk Tips

News



### Multi-channel support expectations are growing

Though it might seem like a contradiction, Customers simultaneously want the

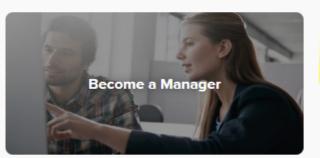
MOST POPULAR 10 INTERVIEW Q'S FOR HIRING GREAT CUST SERV REPS 4 TYPES OF CUSTOMER SERVICE **OPERATIONS** GOOD CUSTOMER SERVICE DEFINED **NEWSLETTER** Enter your email Subscribe

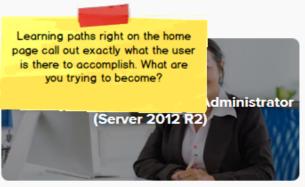
### Lynda

### Stay Sharp. Get ahead with Learning Paths.

















Browse All Learning Paths -

### **Become a Digital Marketer**

Use your analytical and tactical skills to help grow and develop new opportunities for businesses as a digital marketer. From marketing plans and content strategy to lead generation and SEO, this path guides you through the best practices and principles of digital marketing.

**Learn** the fundamentals of online, mobile, and content marketing.

**Earn** between \$44,000 and \$86,000.

**Practice** with hands on, essential training in Google Analytics.

This is their "enrollment" landing page. Rather than focus on completing a single course, it focuses on the final outcome "become a digital marketer." Notice the intuitive layout below of the individual courses and how they fit together.

Try for free

 $\triangleright$  Preview the first video

Part of your Lynda.com membership.

23 Hours of expert-created video tutorials

✓ Practice to reinforce what you learned

Certify your achievement

Advance your career



Online Marketing Fundamentals with Brad Batesole

Learn today's online marketing techniques and find out how how to build a successful online marketing campaign for all digital channels: search, video, social, email, and display.

3h 45m • COURSE



SEO Fundamentals with David Booth

Master the foundational concepts of search engine optimization. Learn the strategy